

Top/Bottom Hotels

Hotel Properties Bookings

Back Office Data

CORNERSTONE INFORMATION SYSTEMS

Invoice dates from 02/01/2004 to 02/29/2004

Ran	Hotel Property	# of Stays	# of Nights	% of Total	Volume Booked	% of Total	Avg Booked Rate*	Avg Nights per Stay	Avg Cost per Stay	Avg Cost per Night*
1	COURTYARD COLUMBIA MD	17	36	2.57%	\$5,004.00	2.59%	\$139.00	2.1	\$294.35	\$139.00
2	THE FRANKLIN HOTEL	3	14	1.00%	\$4,915.41	2.54%	\$351.22	4.7	\$1,638.47	\$351.10
3	CY COURTYARD COLUMBIA	17	35	2.50%	\$4,865.00	2.52%	\$139.00	2.1	\$286.18	\$139.00
4	EXCELSIOR HOTEL GALL	2	14	1.00%	\$4,362.61	2.26%	\$311.62	7.0	\$2,181.31	\$311.62
5	FORUM HOTEL MUCHEN	7	32	2.29%	\$4,066.96	2.10%	\$128.17	4.6	\$580.99	\$127.09
6	CROWNE PLAZA	8	23	1.64%	\$3,264.00	1.69%	\$139.88	2.9	\$408.00	\$141.91
7	THE BARBIZON HOTEL A	13	16	1.14%	\$2,744.00	1.42%	\$171.31	1.2	\$211.08	\$171.50
8	RADISSON	15	23	1.64%	\$2,514.57	1.30%	\$118.57	1.5	\$167.64	\$109.33
9	HOLIDAY INN EXPRESS BUFFALO	2	26	1.86%	\$2,314.00	1.20%	\$89.00	13.0	\$1,157.00	\$89.00
10	THISTLE TOWER	2	7	0.50%	\$2,221.37	1.15%	\$324.11	3.5	\$1,110.69	\$317.34
Hotel Properties Listed:		86	226	16.15%	\$36,271.92	18.76%	\$154.08	2.6	\$421.77	\$160.50
Hotel Properties Not Listed:		652	1173	83.85%	\$157,035.73	81.24%	\$134.89	1.8	\$240.85	\$133.88
Report Totals:		738	1399	100.00%	\$193,307.65	100.00%	\$137.13	1.9	\$261.93	\$138.18

* Only records with valid rates are used in calculating the